Career Development for Everyone

By

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(Below are my personal opinions)
1981 Veterinary Medicine, NTU, ROC
Effective Communication

- Practice **elevator speeches**; Speak English in public
- "**Toastmaster Clubs**" help - Try one out
- How do you **shake hands**? Build **initial Trust**
- Be honest with yourself – Use **best your strength**; working on your weakness
- **Speak at every meeting** – Speak with passion
  - We might not have a 2\textsuperscript{nd} chance
- Try best to know **3+ individuals** at every event
- **This is my business card**; can I have one from you?
- Do you **smile**? Call people by **first names**
Listen to Your Instincts

● Have more tools on your belt – Learning for life
  – Be prepared when opportunities come
● Take calculated risks; you will never regret it
  – All challenges are best opportunities
● Everyone can be a True Leader; lead by examples
● Lose some battles is OK; WIN THE WAR is critical
● Choose A workplace/program needs you the most
● Continue to increase capability/capacity (record to CV)
● CV is the single document to carry with you for life
On Our Jobs

Know and Use well the 3 P’s at work:

- **People**
- **Process**
- **Politics (how to influence)**
- Always keep an **open mind**; think **outside the box**

Have 3 Mentors at all the Time (to guide/watch back)

- **Within** your organization – 1 at least
- **Outside** your organization – 1 at least
- **Knock the doors** – Introduce yourself; ask for help
- **You might be surprised for what you will get**
- **If you don’t ask, you will never get it**
Network, Network, Network
– “Volunteering” is the key

- Start **networking NOW** – Others have already done that
- CAPA, OCA, Monte Jade, CCACC, alumni associations, FAPAC, AAGEN, special interest groups (SIG)
- **ASQ509 Biomed/Biotech SIG**: Every other Thursday evening at **Rockville**
- **Practice** through every elevator/event/interview
- **When you want to hire yourself, you SUCCEED**
- **Ups** and **downs** are norms in our career/life paths
- **Enjoy your colorful paths & help others**
- **People refer you to others, because they “thought” they know you**
Be a True Leader

Build Integrity, Trust/Verify, Empower, Delegate
Explain the “Why”; Give people a “purpose”

3P’s to Learn – People, Process, Politics
4C’s to Excel - Character, Competence, Commitment, Communication
SAFV to Survive: Scalable, Affordable, Feasible, Velocity*
ABC for Life: Adaptive, Be Prepared, Committed*

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*From Dr. Shue-Jane L. Thompson, Lockheed Martin Corporation