

# Winning Team-Players and Leaders in Biomed/Biotech Sectors

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臺大獸醫 81, February 15, 2015

(This presentation is my personal opinion.)



Chinese-American Professionals  
Association (CAPA) of Metropolitan  
Washington, DC



Monte Jade Science &  
Technology Association



Organization of Chinese  
Americans (OCA) - DC Chapter



Chinese Culture and  
Community Service Center  
(CCACC)



Taiwanese Chamber of  
Commerce Greater  
Washington DC

# Washington DC Biomed/Biotech Sectors

- **Government Agencies** – Federal, state, county, city  
(NIH, FDA, CDC, PTO, USDA, EPA, NIOSH, on Advisory Panels - **Citizenship/PR**)
- **Government Contractors** – SAIC-Frederick, ORISE, Kelly, BAH, becoming free-agent contractor
- **Research & Development** – Basic, **applied, clinical, preclinical**, (bio-)analytical, environmental – **CROs (GLP, GCP)**
- **Manufacturing**– Pharmaceutical, **Biotech, Medical Device, Vaccine, Diagnostics**, Food, Chemical – **CMOs (cGMP)**
- **Consulting** – **Regulatory**, Organizational Strategy, **quality (auditing/inspection)**, legal , trading, reference standards, **3<sup>rd</sup> party verification**
- **Educational** – Teaching, Hospital, think tank, focus groups
- **Business** – **Entrepreneurship**, investor, Corp. agents, trade Group, IP
- **Non-profit Organizations** – **Mission-focused Services**

# Winning Career Planning

- Are you willing to hire yourself NOW? –

- A Differentiating Skill Set and Character -

- Knowledge/Experience - **Wisdom** – Yours & others’
- **Language Skills** – Writing, **Speaking** - Toastmaster clubs
- **Soft Skills** – Take risks/volunteer (Ask/Introduce/Volunteer)
- **Market/Intelligence** – Training, qualification, certificates
- **Passion** - Value / Purpose / Honest
- **Winning Resume** – DO NOT Just List things, tell a story
- **Networking** – Your status, interest, goals, discussion groups
- 3Ps (people, process, politics) + **Elevator Speeches**
- **Better than the competing NATIVE SPEAKERS**

# **Winning Team-Players**

## **- To Be Competitive & Compatible -**

- **Independent Thinking** – Think OUTSIDE THE BOX
- **Teamwork** – Team Operations & Decision-Making
- **Leading People**
- **Leading Changes**
- **Business Acumen**
- **Facilitate Collaboration & Coalition**
- **Result-Oriented** – quality, cost, time
- **Mentorship involvement** – 3+ mentors
- **Feedback to Community** - Change Lives
- **Leaders vs Managers – Organizational Culture**

# Winning Organizations

## - to Take a Risk, Volunteer, & Seek Mentors -

- ASQ 509 Biomed/Biotech SIG (Rockville) – free to students/postdocs/job-seekers (Quality, standard, regulation, policy, organization, business)  
[www.asq509.org/ht/d/sp/i/31557/pid/31557](http://www.asq509.org/ht/d/sp/i/31557/pid/31557)
- FDA Internship Website  
[www.fda.gov/AboutFDA/WorkingatFDA/FellowshipInternshipGraduateFacultyPrograms/default.htm](http://www.fda.gov/AboutFDA/WorkingatFDA/FellowshipInternshipGraduateFacultyPrograms/default.htm)
- 華人生物醫藥 CBA (Science, product, resource, trade) [www.cba-usa.org](http://www.cba-usa.org)
- 國建會 CAPA DC (Scientific/policy /operation) [www.capadc.org](http://www.capadc.org)
- 玉山科技 Monte Jade DC (Entrepreneurship, Science/Technology) [www.montejadedc.org](http://www.montejadedc.org)
- 華人活動中心 CCACC – Services, Toastmaster clubs (English, Mandarin) [www.ccacc-dc.org](http://www.ccacc-dc.org)
- 美華協會 OCA-DC (Asian Pacific American Advocates – Outreach to the needs of the APA community) [www.ocadc.org](http://www.ocadc.org)
- FAPAC (Leadership; up to GS-15) [www.fapac.org](http://www.fapac.org)
- AAGEN (Senior executive leadership; GS-14 to SES) [www.aagen.org](http://www.aagen.org)