“M&A in the LS Tools and Rx Space - synergies, Pitfalls, and Learning”

To be presented by

Chandra Krishnan, PhD, MBA
Merger and Acquisition Expert
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Thursday, October 25, 2012

6:00 – 6:20 PM – Networking; Pizza/drink
6:20 – 8:30 PM – Program (intermission at 7:40 pm)
8:30 – 8:45 PM – Door-prizes drawing; Networking

Online Registration site: http://www.asq509.org/ht/d/DoSurvey/i/35817

Open to Public –
$5: non-ASQ members to cover pizza/drink cost;
Free: ASQ Members, veterans, senior citizens, students, interns, residents, postdocs, FDA Commissioner’s Fellows, and current job-seekers

Location: Kelly’s Deli Conference Center, 7519 Standish Place, Rockville, MD 20855
Registration Deadline: Please register by Thursday noon, October 25, 2012.
Question: Please contact Dr. C.J. George Chang, Chair of Biomed/Biotech SIG, ASQ509; gchang2008@yahoo.com or 240-793-8425 (cell).

Driving directions: By Car: From I-270 (N or S bound): Take Exit 9A and exit from the FIRST right exit; turn left (east) onto Shady Grove Dr.; turn right (south) onto Rockville Pike (Route 355); turn left (east) onto East Gude Dr.; turn left (north) immediately onto Crabbs Branch Dr.; turn left (west) immediately onto Standish Place. The first building on your right side is 7519 Standish Place; open parking. The venue is on the first floor with its entrance opposite to the left side of building main entrance. By Metro train: Off from Red Line Shady Grove Station, and take RideOn Route 59 TOWARD ROCKVILLE and get off from “Calhoun Place” stop. Standish Place is next to the Bus stop. Our venue is within 2 min of walking distance from the stop.
Summary:

With an ever shrinking budget and ever reduced resources, corporations nowadays have strategies (or contingencies) to acquire externally intellectual property, operational concepts, product lines, portfolios, and workforce, or have a choice (or have no other choices but) to merge with other organizations. The following topics will be cover in this 90-min, interactive session to introduce the concepts, drivers, process, arts, successful cases, and challenges of merger and acquisition (M&A):

1. Today’s market and drivers - pharmaceutical and device industries;
2. Key recent deals;
3. Process and pitfalls of M&A;

Presenter’s Bio: Chandra Krishnan, PhD, MBA

Dr. Krishnan is a local expert in merger and acquisition (M&A) and a resident of North Potomac, MD. Previously, Chandra was QIAGEN’s Vice President and Global Head of Corporate Strategy and Development for Life Sciences and Molecular Diagnostics, and his responsibilities included portfolio management, strategic market management and planning.

Krishnan has worked in the life sciences, diagnostics, and pharmaceuticals arena for over 15 years; and has held positions in R&D, Finance, Business Development, Sales, and Marketing. Prior to joining QIAGEN in 2006, Krishnan had worked for Abbott Pharmaceuticals and Diagnostics divisions. He received his PhD in Biochemistry and Molecular Biology and his MBA from Washington University, St. Louis.