

All We Really Need to Know  
About being Successful  
Quality Professionals We  
Learned in Kindergarten!

Inspired by the Robert Fulghum Book:  
All I Really Need to Know I Learned in Kindergarten

# Share everything

- Knowledge
- Time
- $2e+1m=2l+1t$  (Epictetus equation )
- Except blame (That's yours to keep)

# Play fair

- Explain the rules... All of them
- Set S-M-A-R-T goals
- Always tell the truth .
- Give everyone your trust...they can always take it away if they don't want it

# Don't hit people

- Over Celebrate-Under Criticize
- It's ok to be a maniac on a mission
- It's not ok to be mean

# Put things back where you found them

- A place for everything and everything in its place

# Clean up your own mess

- Look inside before taking on the world
  - You
  - Your team
  - Your company

# Don't take things that aren't yours

- Family time
- Another's success

# Say you're sorry when you hurt somebody

- It's not if but when
- Y=Hd & O=Ht

Wash your hands before you  
eat, Flush

- Enough Said

Warm cookies and cold milk  
are good for you

- They are even better when they are shared

Live a balanced life—learn some  
and think some and draw and  
paint and dance and play and  
work every day some

- Encourage those around you to do the same
- An office without laughter is hazardous to your health

# Take a nap every afternoon

- Take time to step back
- Take off your shoes
- Remember dying at your desk can severely limit your chances for promotion

When you go out into the world, watch out for traffic, hold hands, and stick together

- Partner
- Network
- Integrate
- And don't forget the community

Be aware of wonder . Remember the little seed in the Styrofoam cup: The roots go down and the plant goes up and nobody really knows how or why, but we are all like that.

- Look (way) beyond your world
- Look inside your world
  - The technology
  - The business
  - The obscure

Goldfish and hamsters and white mice and even the little seed in the Styrofoam cup—they all die . So do we.

- So do occupations, companies, technologies, opportunities, laptop batteries...
- Be prepared for change...

NO, Thrive on it!

And then remember the  
Dick-and-Jane books and  
the first word you learned -  
the biggest word of all -  
**LOOK.**



- A picture is worth a thousand SOP's
- Rule 1: It's not real if it hasn't been mapped
- Rule 2: It's not important if it's not measured
- Rule 3: If you don't follow rule 1 & 2 don't try to change it!
- And finally for the biggest 'LOOK' of all....



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